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Nassau County Signs \$58 Million Contract for NASSAU FORWARD: The Multi-year Initiative to replace the Nassau Integrated Financial System

MINEOLA, NY – On December 3, 2024, Nassau County executed a contract with CGI, one of the largest independent IT and business consulting services firms in the world, to replace the Nassau Integrated Financial System (NIFS). The multi-year project will result in the implementation of a modern Enterprise Resource Planning (ERP) platform that manages and integrates the processes and software applications needed for the County's financial and operational management.

"Nassau County's current financial system has been in use since 1999," said Nassau County Comptroller Elaine Phillips. "It is extremely outdated and no longer meets the County's needs, so I am proud to be leading the charge to replace it with a modern system that will improve virtually every aspect of the County's financial processes, while also increasing efficiency Countywide."

The new contract, effective January 2, 2025, carries a maximum cost of \$58.5 million over ten years. Because CGI will be both the software provider and implementor, this amount includes ongoing consulting services, cloud-based SaaS (software as a service), maintenance and updates through 2036.

If the County can dedicate the necessary staff to this project to meet the goal of a 2027 Go-Live, the overall cost would drop by roughly \$8.6 million to \$49.9 million.

CGI was selected for the project following a comprehensive County-wide Needs Assessment and creation of a detailed Request for Proposals (RFP) that included functional requirements determined with input from 185 key members of departments countywide and in consultation with experts at Plante Moran accounting consultants.

The RFP was released on July 27, 2023. Proposals were received from seven major vendors and implementors. The Solution Selection Committee (SSC) narrowed the field to three qualified proposers based on minimum qualifications. Each qualified proposer gave a comprehensive presentation that were attended by the SSC, other departmental subject matter expert staff, and the Nassau County Inspector General. Additionally, five client references for each qualified vendor were interviewed. In June 2024, the Project Steering Committee approved the selection of CGI following the unanimous recommendation of the SSC.

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The Office of the Nassau County Comptroller, Elaine Phillips, is leading the project dubbed NASSAU FORWARD, with the full support of County Executive Bruce Blakeman. From July to October 2024, representatives of the County's Offices of the Comptroller, County Attorney, Information Technology, Budget, Public Works and Procurement Compliance participated in the negotiation of the contract.

On November 20, the contract was approved by the Rules Committee of the Nassau County Legislature. As required by the Nassau Interim Control Authority (NIFA) control period, the contract was approved by NIFA on November 26, clearing the way for the County Executive's signature and full execution.

Benefits of the new ERP will include:

- Replacement of outdated systems with modern technology will result in improved overall functionality;
- A single centralized database will reduce redundancy and improve accuracy;
- Best in class cybersecurity protection and software support;
- System generated accounting reports;
- Regular software updates, which improve the functionality and provide for the changing accounting rules and requirements;
- Expanded management information capabilities with dashboard-style reporting;
- Integration of financial and operational data will promote efficiency; and
- Major reduction in paper-based processes.

Combined, these benefits will result in greater employee work efficiency and improved on-thejob experience.

CGI brings more than 48 years of government experience and currently serves several clients in New York, including New York City, Suffolk and Westchester Counties, 22 U.S. state governments and numerous local governments across the U.S. The cloud-based solution, CGI Advantage, has been in production since 2020. CGI Advantage is designed specifically for government use and functionality.

About the Nassau County Comptroller's Office

Comptroller Elaine Phillips is the independent protector of Nassau County's finances. She and her team ensure accountability in the collection of revenues and the expenditure of Nassau's funds and produce the County's audited financial reports. With a population of almost 1.4 million people and an annual budget of approximately \$4.4 billion, Nassau County relies on Comptroller Phillips and her dedicated staff to report on matters that affect Nassau's financial health, proactively advocate for operational efficiency on behalf of the taxpayers, and audit government departments and outside agencies that do business with the county to uncover and prevent waste, fraud, and inefficiency. Each year, the Comptroller's Office processes approximately 140,000 payments to vendors and reviews and approves more than 1,000 vendor contracts and approximately 2,300 purchase orders. The Comptroller's office also manages and administers payroll and health benefits for more than 8,100 active employees, 12,500 retirees and 21,800 dependents for a total

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of more than 42,000 covered lives.

About CGI

Founded in 1976, CGI is among the largest independent IT and business consulting services firms in the world. With 90,250 consultants and professionals across the globe, CGI delivers an end-to-end portfolio of capabilities, from strategic IT and business consulting to systems integration, managed IT and business process services and intellectual property solutions. CGI works with clients through a local relationship model complemented by a global delivery network that helps clients digitally transform their organizations and accelerate results. CGI Fiscal 2024 reported revenue is (CA)\$14.68 billion and CGI shares are listed on the TSX (GIB.A) and the NYSE (GIB). Learn more at cgi.com.

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