



NASSAU COUNTY

LAND BANK CORPORATION

40 MAIN STREET
1ST FLOOR SUITE C
HEMPSTEAD, NY 11550
TEL: 516-572-1398
FAX: 516-572-2789

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NASSAU COUNTY LAND BANK CORPORATION

Meeting March 22, 2023 Accounting RFP Decision

Accounting services RFP

History:

The Nassau County Land Bank had 15 companies apply to take on our accounting needs by responding to our RFP. The Board's discussion was price, experience and if they can meet the timeline on what needs to be done for the Land Bank and meeting our audit timeline as well. During the deliberations, the Board filtered each response by price first compared to our budget. Then the Executive Director was to respond to those RFP by requesting the following: (Hourly billing, Annual gross revenue, Client list, Years of practice, AICPA (NYSDOE), and references). Once received the Board would then call a special meeting just to discuss and go over those responses, and then make an ultimate choice. The following meeting was scheduled for March 22nd at 3pm.

At the Last Board Meeting, the Executive Director reached out the 4 remaining submissions and requested the following.

1. Hourly billing,
2. Annual gross revenue
3. Client list
4. Years of practice
5. AICPA (NYSDOE)
6. References

All submissions were responded within 24 hours of request. The Board had a discussion and went through each submission. The Board unanimously voted to keep our current contract due to timeline and cost. The winner of the RFP is Satty, Levine & Ciacco.