



County of Nassau
Lobbyist Client Annual Report
For the reporting year 2021

1. Name, address and telephone number of client utilizing a lobbyist:

Conifer Realty, LLC
1000 University Ave., Suite 500
Rochester, NY 14607
Contact: Salvatore Leone, 856-793-2083

2. Name, address and telephone number of each lobbyist retained, employed, or designated by client:

McBride Consulting & Business Development Group
290 Broad Hollow Rd., Ste 130E
Melville, NY 11747
631-944-3227

3. A description of the subject or subjects on which each lobbyist retained, employed or designated by such client has lobbied:

Municipal Procurement: Advocacy of affordable housing development in the Village of Hempstead

4. Names of the persons and agencies before which such lobbyist has lobbied:

Assembly Member Taylor Darling, Senator Kevin Thomas, Village of Hempstead; Deputy Mayor Jeff Daniels and Mayor Waylyn Hobbs, Town of Hempstead; Councilwoman Dorothy Goosby

5. List below the expenses paid or incurred in relation to the lobbyist(s) retained by client or for any other lobbying:

Amount	Details
<u>\$15,000</u>	<u>MKBS Management Corp. (January Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (February Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (March Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (April Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (May Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (June Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (July Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (August Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (September Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (October Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (November Services)</u>
<u>\$15,000</u>	<u>MKBS Management Corp. (December Services)</u>

6. List below the cumulative total amounts expended or incurred on lobbying throughout the prior year:

\$180,000

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: I certify that all statements made on this statement are true, correct and complete to the best of my knowledge and belief and I understand that the willful making of any false statement of material fact herein will subject me to the provisions of law relevant to the making and filing of false instruments and will render such statement null and void.

Dated: 1/11/2022

Signed: [Signature]

Print Name: Sam Leone

Title: Executive Vice President

STATE OF ^{New Jersey} ~~NEW YORK~~
~~Burlington~~)
COUNTY OF ~~NASSAU~~)

SS:

Sworn to before me this 11th

Day of January, 2022

[Signature]
NOTARY PUBLIC

TARA L. SORRELL
NOTARY PUBLIC OF NEW JERSEY
Commission # 50144948
My Commission Expires 12/03/2025

