



2021-22

Nassau County Shared Services & Taxpayer Savings Plan

Adopted December 17, 2021

Prepared by
Nassau County Department of Shared Services
with contributions from
The Rockefeller Institute of Government
The Benjamin Center



OFFICE OF THE COUNTY EXECUTIVE
THEODORE ROOSEVELT EXECUTIVE & LEGISLATIVE BUILDING

October 4, 2021

To: Presiding Officer Nicoletto, Minority Leader Abrahams, Members of the County Legislature and Members of the Shared Services Panel:

It is my pleasure to present to you Nassau County's (County) draft 2021-2022 Shared Services and Taxpayer Savings Plan (Plan) for your review. This Plan serves as our yearly update to the County's previously submitted Shared Services Plans. With assistance from the Rockefeller Institute of Government, the County has worked to implement projects and educate local municipalities on shared services opportunities. In speaking with various intergovernmental partners, we continue to identify shared needs in hopes of maximizing and streamlining efforts, as well as identifying cost savings where possible. I want to personally thank the Rockefeller Institute team for their professionalism and guidance through this worthy process.

In the spring of 2021, the New York State Legislature authorized a four-year extension to the New York State (State) County-Wide Shared Services Initiative, to continue encouraging local governments to find cost savings through cooperation and the mutual use of resources. The program tasks local municipalities, led by the County Executive, with developing an annual plan to save property taxes by finding ways to reduce the costs to operate our local governments. As an incentive to work together, the State has set aside \$225M in matching funds for verified net savings achieved across multiple jurisdictions. The 2021 shared service projects that we were able to make progress on will apply for matching funds in 2022.

We remain focused on the key initiatives of the 2020-2021 Plan in Nassau County's 2021-2022 Plan:

- Enhanced Energy Efficiency Programs, including LED streetlighting conversions and electric vehicle (EV) charging stations
- Creating a regional, multi-county online portal to expand the use of joint purchasing and the sharing of equipment and personnel
- "Digitize Nassau," a program to develop joint efforts to digitize mandated records
- Shared Information Technology Services
- Shared Vehicle Maintenance Facilities and Fueling Stations
- Village and district-initiated merging and unification of law enforcement and other services

Many of the projects outlined in the plan have an anticipated multi-year implementation timeline. It is our hope and goal to achieve the plan's 2022 cost savings, plus future recurring cost savings.

Thank you for continued support of our efforts to provide taxpayer savings and improve government efficiencies through intergovernmental cooperation!

Warm regards,

A handwritten signature in blue ink, appearing to read "Laura Curran".

Acknowledgments

Nassau County Legislature

Honorable Richard J. Nicoletto, Presiding Officer

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Honorable Denise Ford, Alt. Deputy Presiding Officer

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Honorable Lee A. Israel
Mayor, Village of Woodsburgh

Honorable Nora Haagenson
Mayor, Village of Baxter Estates

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Honorable Pedram Bral
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Estates

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Mayor, Village of Manorhaven

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North

Honorable John Durkin
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Honorable Paul Leone Peters
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Honorable Sandy Quentzel
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Honorable David Miller
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Honorable Dan Levy
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Honorable Peter Forman
Mayor, Village of Sands Point

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Honorable Paul Ehrbar
Mayor, Village of Williston Park

2021-2022 Nassau County Shared Services and Taxpayer Savings Plan

Introduction

The New York State County-Wide Shared Services Initiative (CWSSI), enacted in 2017 and amended in 2019, encourages local governments to uncover hundreds of millions of dollars in potential cost savings through government collaboration, cooperation, and the mutual use of resources. The initiative requires the chief elected officer in each county to convene a panel of local leaders (the Shared Service Panel) to develop a plan that identifies opportunities for local governments, fire districts, fire protection districts, school districts, Boards of Cooperative Educational Services (BOCES), and special improvement districts to share services and save taxpayer dollars. The CWSSI Law encourages local governments to engage in “multi-year planning [with annual amendments] ... identifying all potential property tax saving actions and a timeline for their undertaking.”¹ The State has appropriated \$225 million in matching funds for local governments that implement their plans and achieve property tax savings.

Nassau County’s 2019-2020 [Shared Services and Taxpayer Savings Plan](#) (2020 Plan) is our foundational plan that was the result of a wide-reaching planning process that involved surveys and interviews of every chief elected local government leader in the County, often assisted by staff, as well as leaders of interested school districts, BOCES, and library districts and local government associations. Local government leaders from all sectors of Nassau County government used the results of these surveys and interviews as the basis for focused discussions and to develop a practical plan for significant property tax savings.

The 2020 Plan identified six initiatives that were projected to produce nearly \$30 million in recurring property tax savings by 2022 (three additional projects were identified but were not accompanied with property tax savings estimates because they were preliminary proposals that required additional development). The 2020 Plan also included projects that were earlier identified as part of the County’s 2017 Shared Services Plan potential project list, but which had not yet been implemented. The primary proposal on the 2017 list was the consolidation of Nassau County and City of Long Beach wastewater treatment services, which was expected to generate an estimated savings of more than \$128 million once completed.

In 2021, the State Legislature passed, and the Governor signed into law an extension of the CWSSI law for shared services plans to be recreated, revised, or updated through December 2024. It also amends the General Municipal Law to allow shared services plans that cover July 1st through June 30th fiscal years to be eligible for State matching funding and to extend the required Department of State report deadline to June 30, 2025.

Implementation of the 2019-2020 Shared Services Plan and the 2020-2021 Shared Services Plan

Nassau County and its local governments recognize that the revenue shortfalls and other challenges caused by the ongoing COVID-19 crisis at every level of government make it more important than ever to identify opportunities to share services and generate savings across all levels of local government.

Though the crisis required the attention and resources of all Nassau local governments in 2020 and 2021 to support the response and recovery efforts, the County government made significant efforts to implement its Shared Services Plan. Nonetheless, many of the 2020 projects remain in initial stages of implementation, and therefore comprise a significant portion of the 2021-2022 Shared Services and Taxpayer Savings Plan.

Federal funding made available through the CARES Act of 2020 and the American Rescue Plan Act of 2021, provide the County with potential shared service opportunities to utilize these funds more efficiently. Joint projects between municipalities and counties can benefit from economies of scale, and thereby utilize these funds to maximum affect.

Despite ongoing challenges, Nassau County remains committed to advancing shared services between its municipalities and local government entities to reduce costs and save money. As demonstrated within this report, the County worked diligently this past year to implement shared services projects, setting the stage for further implementation in 2022.

PROPOSAL 1

Enhanced Energy Efficiency Programs

The 2020 Plan envisioned that the County would undertake a comprehensive survey of local government interest in energy efficiency projects, conducted with the support of the New York Power Authority (NYPA). This survey would help identify opportunities for energy savings in facilities that are owned or operated by municipalities and interested school, fire, library, and other special districts. To that end, the County scheduled an in-person forum for March 13, 2020, where all interested local government leaders could engage with NYPA and PSEG Long Island to begin to plan and implement joint energy efficiency projects. However, the COVID-19 crisis forced a delay of the forum until June 25, 2020, when it was conducted virtually, followed by a survey to all participants, which informed the County's efforts.

Currently, Nassau County is pursuing a comprehensive LED streetlight conversion project as 10 municipalities indicated an interest in it. The County, the Rockefeller Institute, and NYPA have conducted outreach with the interested municipalities to retrieve current invoice and inventory information for streetlighting operations to estimate potential cost savings. Seven of the municipalities that indicated interest --the Villages of Baxter Estates, Bellerose, Lynbrook, Mill Neck, New Hyde Park, North Hills, and Sea Cliff -- are working with NYPA on developing cost savings and plans for project implementation. The County is also assessing its inventory of off-street lighting fixtures in parking lots, parks and other County facilities to potentially participate in the LED conversion project.

The County also intends to pursue other energy efficiency projects in 2022 with interested local governments, including several that were presented by NYPA and PSEG Long Island during the forum (e.g., electric vehicle charging stations; solar electric facilities; distributed energy resources; HVAC upgrades; and, energy efficiency rebate programs).

Estimated savings	2022	2023	Recurring
Proposal 1 ⁱⁱ	\$1.9 M	\$2.6 M	\$5.8 M

PROPOSAL 2

Joint Purchase of a Computer Aided Dispatch (CAD) Systems including Related Joint Records Management Systems (RMS)

The 2020 Plan included the joint purchase of a computer-aided dispatch (CAD) system by the Floral Park Police Department and the Port Washington Police District. A major reason for this purchase was the incompatibility of both departments' current CAD systems with the record management system (RMS) used by the Nassau County Police Department. The 2019 Plan did not include an estimated annual and out-year savings for the project because there was not enough project information, including the number of specific participants and system costs, at the time that the plan was submitted. Since then, the Floral Park and Port Washington police agencies have made significant progress in implementing and expanding the scope of the project. On October 6, 2020, the Village of Floral Park and the Port Washington Police district entered into an Intermunicipal Agreement to jointly purchase and operate a CAD system from Spillman Flex, a subsidiary of Motorola Solutions. If the Floral Park police department had purchased this system on their own the aggregate cost would have been \$321,607; however, the

joint purchase will cost Floral Park \$186,612, saving property taxpayers \$134,995. Port Washington’s system is larger and serves more employees, so their 2021 savings is estimated to be \$203,038.

Further, CAD systems are tied to a RMS in all police departments to store, retrieve, retain, archive, and view information, records, or files pertaining to law enforcement operations. These technologies provide tools automating vital processes that enhance day-to-day operations. Police RMS solutions manage the development of records from initial generation to completion, and include common documents such as investigation reports, booking and arrest reports, criminal identification, detention records, and citations and tickets.

The Floral Park Police Department was using an Impact RMS at an annual cost of \$12,000. That system is antiquated, however, and incompatible with the Nassau County Police RMS system, the Nassau County District Attorney’s Office software and other applications used by the department. In 2019 alone, the limitations of the Impact RMS resulted in \$41,336 in overtime costs for the Floral Park Police Department. The joint purchase of the Spillman Flex CAD system will enable the Floral Park Police department to access and leverage the Nassau County Police RMS system, saving \$12,000 in annual costs for the outdated system and reducing overtime expenditures. If the Floral Park Police Department purchased this RMS system on its own, it would have cost approximately \$150,000 plus an annual \$2,700 for maintenance. This integration was completed in 2021.

The police departments of Port Washington, Long Beach, the Village of Hempstead, Kensington and Kings Point are also considering a jointly purchased CAD system and migrating their current records management systems to the Nassau County Police Department System. Before such migration can occur, the departments must understand the cost of migrating current RMS data to the new system and retain access and control to the data. Until these issues are resolved, precise savings from this effort cannot be estimated. Based on data provided by Spillman Flex and the Floral Park and Nassau County police departments (see Appendix B), however, we can make certain assumptions and estimate savings for the next several years. We will continue to pursue implementation of this initiative in 2022 and beyond in order to achieve the maximum potential efficiencies.

Estimated savings	2022	2023	Recurring
Proposal 2	\$916 K	\$893 K	\$1.3 M

PROPOSAL 3

Digitize Nassau

The 2020 Plan called for Nassau County to work with interested local government entities on joint efforts to digitize mandated records and develop joint space for paper record storage. Recurring annual savings from this effort were projected to reach \$1 million by 2022.

As a first step in this process, the Nassau County Clerk entered into a contract in August of 2020 with the U.S. Imaging company to convert Nassau’s property tax records from microfilm to electronic form and index these records. Under the contract’s terms, any political subdivision in New York State or “other entities authorized by law to make such purchases” may participate in any award under this bid. A link to the U.S. Imaging contract can be found on Nassau County’s Shared Services web page (Paragraph 22). This provision allows any local government entity in Nassau County amenable to collaboration to benefit

from economies of scale in records conversion and indexing without separately incurring costs of the required competitive bidding process. Based on the initial response to this contract by local government entities, further efforts on this initiative are likely to be pursued and additional savings are likely to be generated.

Estimated savings	2022	2023	Recurring
Proposal 3ⁱⁱⁱ	\$140 K	\$630 K	\$1.0 M

PROPOSAL 4

Shared Information Technology Services

The 2020 Plan envisioned the County working with its interested municipalities, school districts, library districts, and Nassau BOCES to explore the feasibility of centralized licenses for software. Potential areas for collaboration included: GIS software; software that can track various building issues; centralized contracts for IT software, hardware, and consultant services (including GIS consultants); and, hardware/cloud purchases. This proposed effort was also to include county-level coordination to address cybersecurity issues with interested local entities, including exploring the possibility of jointly purchasing insurance to cover losses stemming from cyberattacks. Projected recurring savings from this effort were \$4.3 million by 2022.

The COVID-19 crisis put tremendous pressure on Nassau County’s Information Technology (IT) department to develop programs to track COVID-19 cases, allow County employees to work at home, and to develop protocols when workers return to their offices, among other issues. These higher-priority tasks prevented the department from implementing many of the planned collaborative initiatives. The County intends to begin implementation of them in 2022.

Nassau County’s IT department did complete the installation of a dry agent fire suppression system at its data center in November 2020. This system protects the heart of the County’s IT operations and assets. The Data Center Server Room, located in a former Grumman facility in the hamlet of Bethpage, covers a total of 10,044 square feet, of which approximately 20 percent is available at minimal or no cost to Nassau County towns, cities, and villages to serve as their IT disaster recovery location. The County’s excess capacity in their secure, temperature-controlled environment is a valuable shared services opportunity that can save municipalities the expense of procuring an outside contract for essential back-up storage facilities. Implementation of this initiative will be pursued in 2022.

Estimated savings	2022	2023	Recurring
Proposal 4^{iv}	\$600 K	\$900 K	\$2.1 M

PROPOSAL 5

Create the “Nassau Saves” Online Intermunicipal Shared Services Portal and Other Mechanisms to Expand the Use of Joint Purchasing and the Sharing of Equipment and Personnel

The 2020 Plan called for the County to create the “Nassau Saves” online portal to give local government entities access to:

- Various centralized contracts for services, personnel, and equipment;
- An inventory of equipment that local governments have available for sharing, and the estimated cost for using that equipment through intermunicipal agreements; and
- Collectively delivered mandated employment-related training in such areas as safety, ethics, and sexual harassment.

The County was also to explore joint bidding on certain contracts if a group of interested local entities expressed interest in a specific commodity and/or specialty equipment. In addition, the Shared Services Panel expected to leverage the portal to encourage Nassau’s municipal entities to explore other opportunities for collaboration and coordination. Nassau is currently exploring the possibility of joining with Suffolk and Westchester counties to create a regional portal that would require less administrative implementation and provide municipalities with access to more resources.

As earlier discussed, the immediate demands of the COVID-19 pandemic preempted the efforts and resources of the County IT department, other County offices, and local government entities hindering the timely implementation of this project in 2020 and 2021. The planned first step was to develop an online process and make available all current County government contracts that were already permitted for use by all local governments without further bidding. Unfortunately, these contracts are not available in a form that allows their “piggyback” clauses to be identified electronically. Each contract must be reviewed in hard copy to determine whether other local governments can use it. The County did not have the resources available to complete this process in 2021. The County also plans to create an online process for all of its local government entities to seek joint purchasing partners and share equipment, based on the system that Albany County developed and currently uses under its shared services plan.

Separate from the development of “Nassau Saves” online portal, the County will pursue joint purchases in response to Governor Cuomo’s Executive Order 203 requiring each of the state’s local governments that have a police agency to adopt a policing reform plan by April 1, 2021. Among other initiatives, the Nassau County Police Department has developed and is implementing a police Body-Worn Camera (BWC) program to ensure transparency and accountability when officers interact with the community. This program has been developed with input from impacted stakeholders, including the police, the district attorney, and constituents. It requires not only purchasing the camera equipment, but extensive officer training and secure storage of video evidence for a defined amount of time. The County has made its BWC contract available to city and village police departments. These smaller departments will therefore be able to obtain BWC devices and systems at a much lower cost than if they were to separately procure their own solution. Savings also can be derived from centralized training and shared evidence management systems.

Estimated savings	2022	2023	Recurring
Proposal 5^v	\$1.0 M	\$2.1 M	\$4.2 M

PROPOSAL 6

Expand Joint Waste and Recycling Contracts

The 2020 Plan called for interested local government entities to work together to jointly purchase waste and recycling services at a lower cost than currently paid. This effort also was to explore whether greater shared use of transfer stations would lower each participating municipality's costs. Nassau's three towns were to lead this effort.

To implement this project, the County formed a working group of representatives from all three towns as well as staff from the County Shared Services office, the Rockefeller Institute and the Benjamin Center. The group identified the school districts and schools within each of the Town of North Hempstead's five sanitation districts and the school districts and schools within the Town of Oyster Bay's Solid Waste Disposal District to determine their interest in pursuing joint waste and recycling contracts. In addition, the group provided the Town of Oyster Bay with the bill jacket prepared for the Governor's Office for Chapter 771 of the Laws of 1985 which created the Town of Oyster Bay's Solid Waste Disposal District to assist them in determining whether a village that initially opted out of joining the district might rejoin it and the required procedure to do so.

Unfortunately, as a result of the COVID-19 crisis, municipalities, schools and BOCES were fully occupied with the need to develop health and safety procedures to reopen, properly implement those procedures, and provide necessary public services, which stalled progress of this initiative. All three towns remain interested in proceeding with this initiative in 2022.

Estimated savings	2022	2023	Recurring
Proposal 6 ^{vi}	\$908 K	\$2.2 M	\$4.5 M

PROPOSAL 7

Shared Vehicle Maintenance Facilities and Fueling Stations

The 2020 Plan called for the County to determine the feasibility of a county-wide centralized contract for the maintenance of municipal vehicles. The County also was to identify localities with vehicle maintenance facilities that were willing to provide access to services for other participating governments and develop a model Intergovernmental Agreement that would establish a price structure and provide the administrative details to facilitate these collaborations.

In addition, the County, in collaboration with the Nassau County Village Officials Association, was to designate or develop a network of fueling stations at which any vehicle owned by a participating Nassau County local government entity may be fueled at a price lower than that in the marketplace but at a level that assured coverage of the operating costs of the proprietary government. These stations would be located in places not subject to risk of flooding, and accessible in other emergencies (e.g., heavy snowstorms).

Unfortunately, the ongoing pandemic and the workload demands it has put on the County and its local government entities precluded implementation of this proposal. The County and the Nassau County Village Officials Association remain interested in proceeding with the proposed plan in 2022.

Estimated savings	2022	2023	Recurring
Proposal 7 ^{vii}	\$160 K	\$320 K	\$480 K

PROPOSAL 8

Consolidation of Wastewater Treatment Services of Long Beach and Nassau County

The most significant savings proposal of the County’s 2017 shared services potential project list was the consolidation of the wastewater treatment services of Long Beach and Nassau County, which was expected to generate an estimated capital savings of more than \$128 million once completed. The 2020 Plan anticipated that the design phase of the project would be completed in early 2020 and that construction could start by the end of the year. The annual cost savings over this period was not precisely known when the 2020 Plan was implemented, however it is clear it will be significant as the City of Long Beach will not be pursuing its own separate project. Other aspects of this project may be added to future shared services plans. We continue to collect information on the progress of the project to generate a savings estimate.

Estimated savings	2022	2023	Recurring
Proposal 8	\$TBD	\$TBD	\$TBD

Shared Services Proposals — Savings Estimates Under Development

The following proposals were included in the 2020 Plan but were not developed fully enough to project accurate cost savings estimates. In addition, State legislative action is necessary to begin the implementation of Proposal 9 (below) to better coordinate volunteer ambulance/EMS service in the County.

PROPOSAL 9

Coordinated Effort to Improving Volunteer Ambulance/EMS Service

Unlike in most other counties, volunteer ambulance corps linked to fire districts are not central to emergency medical services in Nassau County. Their role is essential, but not principal. The diversity of organizations makes the system far more complex in Nassau than elsewhere. A recent summary indicates that Nassau County has 62 licensed ambulance providers in 2019, operating a total of 322 ambulances, though not all simultaneously in service. Of these, 232 (72 percent) are operated by entities that can bill for service: the Long Island Jewish Hospital (71), the Nassau County Police Department (48), the North Shore University Hospital Ambulance Service (71), the Nassau University Medical Center (5), municipalities (27), independent providers (10), and one commercial provider.

There is little doubt that collaborations can be developed to increase efficiency and effectiveness of emergency medical services throughout the County. But first, the vitality of the service delivery network that provides almost a third of the response capacity — volunteer ambulance corps linked to fire districts — must be stabilized financially and organizationally. Two important steps at the State level could be taken toward this end: (1) designation in law of emergency medical response as an essential

governmental service equivalent in status to police and fire protection; and (2) amending current law to permit fire district-linked ambulance corps to bill insurance companies for the service they provide.

New York State Senator John Brooks (D - Seaford) sponsored legislation (S.7186-A/A.534-A) that would allow volunteer fire district-based ambulance services to establish fees and charges for services which can then be billed to insurance companies. The bill passed the State Senate on June 8, 2021 and the Assembly Local Government committee reported it to the Ways and Means committee but did not act on it before it adjourned. Nassau County will work with Senator Brooks to enact this legislation in 2022.

Nassau County is among the State's leaders in this area, having already specified a coordinating role for ambulance services by the County government. The Nassau County Police Department Ambulance Bureau, which dates to 1953, is a major element of the emergency medical response network. The County recently recommitted to this bureau by amending its administrative code to specify the responsibility of the Bureau "for the coordination, command, control, and oversight of emergency medical services operations, services and other support operations to ensure the health, safety and welfare of the residents of the county." It is well situated to be the center of a more systematically organized, more efficient response system once legal and financial steps are taken to assure the viability of the most vulnerable elements of that revised system, including the enactment of S.7186-A or similar legislation.

PROPOSAL 10

Centralized Contracts for Various Insurance Products

The 2020 Plan documented that a large number of municipalities are interested in reducing insurance costs through joint purchasing or other mechanisms. Since each municipal entity has a different level of risk, it is difficult to determine if a centralized contract or some other joint effort -- such as an insurance consortium -- is feasible. While an online portal could make access to such centralized contracts easier, these types of contracts require extensive collaboration among municipalities and affected collective bargaining units before they can be developed and implemented.

The Town of Oyster Bay indicated in its 2019 interview interest in pursuing an "Empire Plan for dental and optical insurance." During the 2019 Joint Purchasing subcommittee meeting it was noted that most municipalities in Nassau County use Davis Vision as their provider for optical insurance and an overall joint contract might be feasible at the county or state level.

Even if a centralized contract for various types of insurance is not feasible, the process of collaboration still could yield savings by making interested municipalities aware of other providers that could reduce costs. For example, the Towns of Oyster Bay and Hempstead recently significantly reduced workers compensation costs by using a new provider that integrates risk management strategies with their insurance product.

In the 2020 Plan, Nassau County committed to exploring the feasibility of coordinated insurance plans with interested municipalities, school districts, and Nassau BOCES in such areas as workers compensation, property, casualty, optical, and dental insurance. Due to the extensive amount of time such an effort entails and the demands of the COVID-19 crisis, the County was unable to pursue this

initiative in 2021. In 2022, Nassau County will form a working group of interested local government entities to begin its implementation with expected savings in 2022 and beyond.

PROPOSAL 11

Village and District-Initiated Merging and Unification of Law Enforcement and Other Services

Many villages and special districts already consolidate a host of services amongst themselves in order to achieve savings and streamline services. Efficiencies can be realized in staffing and many aspects of departmental overhead costs. When initiated by local municipalities, mutually beneficial unification and merging of various services is encouraged by the Shared Services Panel and the County Plan.

Village Police Department Consolidations are under consideration. The Villages of Muttontown, Upper Brookville and Laurel Hollow have been members of separate or standalone village police departments. The Villages of Muttontown and Upper Brookville are looking to operate a joint Muttontown and Upper Brookville Police Department (MUBPD) sharing costs based on a 50/50 weighting of population and housing units - anticipated to approximate the relative calls for service between the villages. The two villages are contiguous, they share a number of common roads and have police station facilities strategically located and central to both villages. It is anticipated that that the unification of police services will enhance response times and address individual village needs at fiscally responsible taxpayer expense. The two villages have a long history of successfully sharing services since their incorporation over 90 years ago. Estimated aggregate savings between the villages could be as high as \$1.5 million annually. This proposal does not affect Nassau County Police district services or have any impact on headquarters services.

Table 1. Current Proposed Savings Scorecard

Project	2022	2023	Recurring
1. Energy Efficiency	\$1.9 M	\$2.6 M	\$5.8 M
2. Joint CAD & RMS Purchase	\$916 K	\$893 K	\$1.3 M
3. Digitize Nassau	\$140 K	\$630 K	\$1.0 M
4. Shared Information Technology Services	\$600 K	\$900 K	\$2.1 M
5. Nassau Saves Portal & Joint Procurement Services	\$1.0 M	\$2.1 M	\$4.2 M
6. Expand Joint Waste & Recycling Contracts	\$908 K	\$2.2 M	\$4.5 M
7. Shared Vehicle Maintenance and Fueling Stations	\$160 K	\$320 K	\$480 K
8. Consolidated Wastewater Treatment Facility	TBD	TBD	TBD
9. Coordinated Effort to Improving Volunteer Ambulance/EMS Service	N/A	N/A	N/A
10. Centralized Contracts for various Insurance Products	TBD	TBD	TBD
11. Village and District-Initiated Merging and Unification of Law Enforcement and Other Services	TBD	TBD	TBD
Total Savings	\$5.6 M	\$9.6 M	\$19.4 M

Appendix A: County-Wide Shared Services Property Tax Savings Plan Summary

County of Nassau

County Contact: Allison Malhame, Chief Deputy Commissioner for Shared Services

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Contact Email: amalhame@nassaucountyny.gov

Partners

Row 1 – Cities in Nassau County

Participating Cities	Panel Representative	Vote Cast (Yes or No)
1. City of Glen Cove	Tim Tenke	Yes
2. City of Long Beach	Donna Gayden	Absent

Row 2 – Towns in Nassau County

Participating Towns	Panel Representative	Vote Cast (Yes or No)
1. Town of Hempstead	Donald X. Clavin, Jr.	Yes
2. Town of North Hempstead	Judi Bosworth	Yes
3. Town of Oyster Bay	Joseph S. Saladino	Yes

Row 3 – Villages in Nassau County

Participating Villages	Panel Representative	Vote Cast (Yes or No)
1. Village of Atlantic Beach	George Pappas	Yes
2. Village of Baxter Estates	Nora Haagenon	Yes
3. Village of Bayville	Robert DeNatale	Yes
4. Village of Bellerose	Kenneth Moore	Absent
5. Village of Brookville	Daniel Serota	Yes
6. Village of Cedarhurst	Benjamin Weinstock	Absent
7. Village of Centre Island	Lawrence Schmidlapp	Yes
8. Village of Cove Neck	Thomas Zoller	Yes
9. Village of East Hills	Michael Koblenz	Absent
10. Village of East Rockaway	Bruno Romano	Absent
11. Village of East Williston	Bonnie Parente	Yes
12. Village of Farmingdale	Ralph Ekstrand	Yes
13. Village of Floral Park	Kevin Fitzgerald	Yes
14. Village of Flower Hill	Brian Herrington	Absent
15. Village of Freeport	Robert Kennedy	Absent
16. Village of Garden City	Cosmo Veneziale	Yes
17. Village of Great Neck	Pedram Bral	Absent
18. Village of Great Neck Estates	William Warner	Absent
19. Village of Great Neck Plaza	Ted Rosen	Yes
20. Village of Hempstead	Waylyn Hobbs	Yes
21. Village of Hewlett Bay Park	Steven Kaufman	Absent
22. Village of Hewlett Harbor	Mark Weiss	Yes

Row 3 – Villages in Nassau County (continued)

Participating Villages	Panel Representative	Vote Cast (Yes or No)
23. Village of Hewlett Neck	Ross Epstein	Absent
24. Village of Island Park	Michael McGinty	Yes
25. Village of Kensington	Susan Lopatkin	Yes
26. Village of Kings Point	Michael Kalnick	Absent
27. Village of Lake Success	Adam Hoffman	Absent
28. Village of Lattingtown	Robert Fagiola	Yes
29. Village of Laurel Hollow	Dan DeVita	Yes
30. Village of Lawrence	Alex Edelman	Absent
31. Village of Lynbrook	Alan Beach	Yes
32. Village of Malverne	Keith Corbett	Absent
33. Village of Manorhaven	Jim Avena	Absent
34. Village of Massapequa Park	Daniel Pearl	Yes
35. Village of Matinecock	Kenneth Goodman	Yes
36. Village of Mill Neck	Peter Quick	Yes
37. Village of Mineola	Scott Strauss	Absent
38. Village of Munsey Park	Lawrence Ceriello	Yes
39. Village of Muttontown	James Liguori	Yes
40. Village of New Hyde Park	Christopher Devane	Absent
41. Village of North Hills	Marvin Natiss	Yes
42. Village of Old Brookville	Bernie Ryba	Yes
43. Village of Old Westbury	Edward Novick	Yes
44. Village of Oyster Bay Cove	Charles Goulding	Yes
45. Village of Plandome	Thomas Minutillo	Absent
46. Village of Plandome Heights	Kenneth Riscica	Yes
47. Village of Plandome Manor	Barbara Donno	Yes
48. Village of Port Washington North	Robert Weitzner	Yes
49. Village of Rockville Centre	Francis Murray	Yes
50. Village of Roslyn	John Durkin	Absent
51. Village of Roslyn Estates	Paul Leone Peters	Absent
52. Village of Roslyn Harbor	Sandy Quentzel	Yes
53. Village of Russell Gardens	David Miller	Yes
54. Village of Saddle Rock	Dan Levy	Absent
55. Village of Sands Point	Peter Forman	Yes
56. Village of Sea Cliff	Elena Villafane	Yes
57. Village of South Floral Park	Geoffrey Prime	Yes
58. Village of Stewart Manor	Michael Onorato	Yes
59. Village of Thomaston	Steven Weinberg	Absent
60. Village of Upper Brookville	Elliot Conway	Yes
61. Village of Valley Stream	Edwin Fare	Yes
62. Village of Westbury	Peter Cavallaro	Absent
63. Village of Williston Park	Paul Ehrbar	Absent
64. Village of Woodsburgh	Lee Israel	Absent

Row 4 – School Districts, BOCES, and Special Improvement Districts in Nassau County

Participating School Districts, BOCES, and Special Improvement Districts	Panel Representative	Vote Cast (Yes or No)
1. n/a	n/a	n/a

Row 5

2020 Local Government Property Taxes*

*Using the latest available State Comptroller data The sum total of property taxes levied in the year 2020 by the county, cities, towns, villages, school districts, BOCES, and special improvement districts within such county.

\$6,774,413,787

Row 6

2020 Participating Entities Property Taxes*

*Using the latest available State Comptroller data The sum total of property taxes levied in the year 2020 by the county, any cities, towns, villages, school districts, BOCES, and special improvements districts identified as participating in the panel in the rows above.

\$2,204,351,577

Row 7

Total Anticipated Savings

The sum total of net savings in such plan certified as being anticipated in calendar year 2022, calendar year 2023, and annually thereafter.

\$6,115,276 (2022), \$10,278,061 (2023), \$20,790,067 (recurring)

Row 8

Anticipated Savings as a Percentage of Participating Entities property taxes

The sum total of net savings in such plan certified as being anticipated in calendar year 2022 as a percentage of the sum total in Row 6, calendar year 2023 as a percentage of the sum total in Row 6, and annually thereafter as a percentage of the sum total in Row 6.

0.28% (2022), 0.47% (2023), 0.94% (recurring)

Row 9

Anticipated Savings to the Average Taxpayer

The amount of the savings that the average taxpayer in the county will realize in calendar year 2022, calendar year 2023, and annually thereafter if the net savings certified in the plan are realized.

\$14.40 (2022), \$24.20 (2023), \$48.95 (recurring)

Row 10

Anticipated Costs/Savings to the Average Homeowner*

*Factors in growth under the tax cap of average annual increase of 2% given CPI is currently 2.2% and tax cap limit is 2%.

The percentage amount a homeowner can expect his or her property taxes to increase or decrease in calendar year 2022, calendar year 2023, and annually thereafter if the net savings certified in the plan are realized.

1.72% (2022), 1.53% (2023), 1.06% (recurring)

Row 11

Anticipated Costs/Savings to the Average Business*

*Factors in growth under the tax cap of average annual increase of 2% given CPI is currently 2.2% and tax cap limit is 2%.

The percentage amount a business can expect its property taxes to increase or decrease in calendar year 2022, calendar year 2023, and annually thereafter if the net savings certified in the plan are realized.

1.72% (2022), 1.53% (2023), 1.06% (recurring)

Certification

I hereby affirm under penalty of perjury that information provided is true to the best of my knowledge and belief. This is the finalized county-wide shared services property tax savings plan. The county-wide shared services property tax savings plan was approved on December 17, 2021, and it was disseminated to residents of the county in accordance with the County-wide Shared Services Property Tax Savings Law.

Laura Curran

County Chief Executive Officer



12/17/2021

Appendix B: Potential RMS Savings for Village Police Departments in Nassau County

The information on the following page was provided by Spillman Flex a subsidiary of Motorola Solutions. It depicts each shared agency, their number of employees, and an estimate of what they would pay for an individual Records Management System (RMS). Spillman Flex can also bring these agencies on as shared at no additional cost for a CAD solution, which would qualify them for State matching funds under New York State's Shared Services Initiative. The table below includes estimated RMS values only. These values do not include hardware or third-party system integrations.

Nassau County RMS Participating Agencies				
Agency Name	Sworn Officers	Total Employees	Estimated RMS Value	Maintenance
Mineola Aux Police Department	0	5	\$75,000	\$1,350
Kensington Police Department	6	6	\$75,000	\$1,350
Centre Island Police Department	8	8	\$75,000	\$1,350
US Mer. Marine Academy Pol. Department	2	9	\$75,000	\$1,350
Oyster Bay Cove Police Department	11	11	\$100,000	\$1,800
Great Neck Estates Police Department	13	15	\$100,000	\$1,800
Sands Point Police Department	15	20	\$150,000	\$2,700
Lake Success Police Department	21	24	\$150,000	\$2,700
Malverne Police Department	24	25	\$150,000	\$2,700
Kings Point Police Department	24	26	\$150,000	\$2,700
Old Westbury Police Department	26	30	\$150,000	\$2,700
Old Brookville Police Department	26	34	\$150,000	\$2,700
Floral Park Police Department	36	41	\$150,000	\$2,700
Lynbrook Police Department	50	55	\$337,500	\$6,075
Garden City Police Department	50	64	\$337,500	\$6,075
Rockville Centre Police Department	52	65	\$337,500	\$6,075
Port Washington Police Department	63	90	\$450,000	\$8,100
Long Beach Police Department	70	100	\$450,000	\$8,100
Freeport Police Department	99	105	\$450,000	\$8,100
Hempstead Police Department	120	160	\$562,500	\$10,125
Total:	716	893	\$4,475,000	\$80,550
Grand Total:	\$4,555,550			

These estimated savings assume all the police departments will join the Nassau County RMS system. Only Floral Park and Port Washington, however, have agreed to do so. Most of these departments would have to purchase a new CAD system in order to use the County's RMS system. It is assumed that Floral Park will move to the County RMS system in 2020, and, Port Washington and Long Beach in 2021, four departments in 2022, and six other departments will move to this system in the outyears.

Endnotes

ⁱ General Municipal Law. Article 12-I, p. 3, <https://www.ny.gov/sites/ny.gov/files/atoms/files/2019-21CWSSIGuidanceDocFINAL12.19.2018.pdf>. The 2019 amendments extended the deadline for CWSSI to December 31st.

ⁱⁱ This estimate is based on the total 2019 expenditures for utilities for all of Nassau County's municipalities as reported on the New York State Comptroller's "Open Book New York" website (<http://www.openbooknewyork.com/>) this totaled more than \$212,115,000, but it includes non-energy elements. In addition, some of Nassau's municipalities have already achieved significant energy efficiencies. Based on these considerations we reduce the total utility expenditures by one-third for an estimated energy utility total of more than \$130 million. We assume savings of 1.5 percent in 2022, 2 percent in 2023, and 4.5 percent in the out years.

ⁱⁱⁱ This is an early estimate and does not fully factor in all the potential savings as the number of municipalities that will pursue a joint effort for digitization and storage is not yet known. This is a conservative estimate using the annual savings projected by other counties pursuing similar programs. Tompkins County, which has far fewer local governments and people, is set to achieve savings from an initiative like this. Wayne County (population 91,400, nearly \$100,000 in savings), and Westchester (population 980,000, savings of \$100,000 in year one, \$450,000 in year two, and \$750,000 thereafter) are similarly projecting savings. Taking Tompkins, Wayne, and Westchester counties' savings, extrapolating them, and adjusting for Nassau's difference in population (Nassau has 40 percent greater population than Westchester and more local government entities, for example) resulted in the current estimate. The actual savings realized could be even greater.

^{iv} This is a preliminary estimate based on Westchester's estimate of its savings from a similar proposal (\$1 million in first year, \$1.5 million in the second year, and \$3.5 million recurring). For our 2022 estimate we conservatively estimated savings of \$600 thousand in year one, \$900 thousand in year two, and \$2.1 million in year three.

^v Using an extremely conservative estimate, and without including school districts, the total 2019 operational spending of each Nassau County municipality (not overall spending), which totaled \$643.18 million, was reduced by 1 percent (\$6.4 million; for a new operational spending total of \$636.75 million) to account for the vehicle maintenance and fueling stations costs that are the basis of the savings in Proposal 7 and discussed in endnote vii. Year-one savings of 0.25 percent overall savings; year-two savings 0.5 percent overall savings; and recurring savings of 1 percent thereafter were projected. Out-year spending was not adjusted for inflation, so projected savings may be underestimated.

^{vi} This conservative estimate is based on the total 2019 expenditures for refuse and garbage and miscellaneous sanitation for the municipalities that indicated an interest in this initiative, including the villages of Centre Island, Flower Hill, Floral Park, Hempstead, Manorhaven, and Sea Cliff, the towns of Oyster Bay and Hempstead, and the City of Glen Cove, as reported on the New York State comptroller's "Open Book New York" website (<http://www.openbooknewyork.com>). This totaled \$181,669,416 and savings are estimated of 1 percent in 2022, 2.5 percent in 2023, and 5 percent savings in out-years. The potential savings could even be greater because the cost of interested school districts' waste removal is not included because those data are not available on the comptroller's website. Four school districts and Nassau BOCES indicate an interest in participating in this initiative. Some of the municipalities and school districts that did not respond to the survey also are likely to participate in this initiative, which could significantly increase the estimated savings.

^{vii} The Comptroller's data do not isolate expenditures for gasoline/fuel or for vehicle maintenance. Such spending, however, is included in the operational spending figure used to estimate the cost savings for the "Nassau Saves" portal. Fuel and vehicle maintenance is estimated to be 1 percent of Nassau's municipal operational spending (total \$643.18 million) or \$6.4 million in total estimated spending for fuel and vehicle maintenance. This proposal estimates a 5 percent savings in 2022, 10 percent savings in 2023, and 15 percent savings in the out-years.