



County of Nassau
Lobbyist Client Annual Report
For the reporting year 2019

1. Name, address and telephone number of client utilizing a lobbyist:

Conifer Realty, LLC
1000 University Ave, Suite 500
Rochester, NY 14607

Contact: Salvatore Leone, 856.793.2083

2. Name, address and telephone number of each lobbyist retained, employed, or designated by client:

McBride Consulting & Business Development Group
215 Willis Ave.
Mineola, NY 11501
866.870.0071

3. A description of the subject or subjects on which each lobbyist retained, employed or designated by such client has lobbied:

Carman Place Development, Hempstead, NY

4. Names of the persons and agencies before which such lobbyist has lobbied:

Mayor Don Ryan-Village of Hempstead, Nassau County IDA, Nassau County Executive,
New York Empire State Development Corp. - Economic Development Grant

5. List below the expenses paid or incurred in relation to the lobbyist(s) retained by client or for any other lobbying:

Amount	Details
<u>15,000.00</u>	<u>For Consulting and Lobbying Services Rendered - Dec 2019</u>
<u>15,000.00</u>	<u>For Consulting and Lobbying Services Rendered - Nov 2019</u>
<u>200.00</u>	<u>NYS Lobby Registration Fees Reimbursement</u>
<u>200.00</u>	<u>Nassau County Lobbying Registration Fees Reimbursement</u>
<u>15,000.00</u>	<u>Initial Monthly Fee - Oct 2019</u>
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6. List below the cumulative total amounts expended or incurred on lobbying throughout the prior year:

\$45,400.00

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: I certify that all statements made on this statement are true, correct and complete to the best of my knowledge and belief and I understand that the willful making of any false statement of material fact herein will subject me to the provisions of law relevant to the making and filing of false instruments and will render such statement null and void.

Dated: 1/10/2020 Signed: [Signature]
Print Name: Salvatore Leone
Title: Senior Vice President

STATE OF ~~NEW YORK~~ New Jersey
COUNTY OF ~~NASSAU~~ Burlington) SS:
Sworn to before me this 10th
Day of January, 2020

[Signature]
NOTARY PUBLIC

JOANNE M. O'SHAUGHNESSY
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires 9/10/2023

