



County of Nassau

Lobbyist Annual Report

For the reporting year 2019

1. Name, address and telephone number of lobbyist(s)/lobbying organization as it appears on Lobbyist Registration and Disclosure Form:

RedLand Strategy, Inc.
519 Eighth Ave.
16th Floor
New York, NY 10018
516-582-7726

2. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

Pure Storage, Inc.
650 Castro Street, Suite 400
Mt. View, CA 94041
301-717-9968

Onexim Sports and Entertainment Holding USA, Inc. (Onexim)
220 East 42nd Street, 37th Floor
New York, NY 10017
718-942-9525

3. A description of the subject or subjects on which each lobbyist retained, employed or designated by such client has lobbied:

Pure Storage - Procurement Issues

Onexim - Nassau Coliseum

4. Names of the persons and agencies before which such lobbyist has lobbied:

Pure Storage - no Nassau County lobbying

Onexim - Helena Williams - Office of Nassau County Executive

5. List below amounts for any compensation paid or owed to the lobbyist during the prior year for the purposes of lobbying. Such amounts shall be detailed as to amount, to whom paid and for what purpose.

Amount	Details
\$14,000	Paid to Redland by Pure Storage
\$108,000	Paid to Redland by Onexim for lobbying before State and local agencies

8. List below the cumulative total amounts expended for lobbying throughout the year:

None

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: I certify that all statements made on this statement are true, correct and complete to the best of my knowledge and belief and I understand that the willful making of any false statement of material fact herein will subject me to the provisions of law relevant to the making and filing of false instruments and will render such statement null and void.

Dated: 2/24/2020

Signed: Stephanie J Balboni

Print Name: Stephanie J Balboni

Title: Director of Operations

STATE OF NEW YORK)
COUNTY OF NASSAU)

SS:

JESSICA NOTT
NOTARY PUBLIC, STATE OF NEW YORK
Registration No. 01NO6369879
Qualified in Nassau County
Commission Expires Jan. 22, 2021.

Sworn to before me this 26

Day of February, 2020.

Jessica Nott
NOTARY PUBLIC