



COUNTY OF NASSAU

LOBBYIST REGISTRATION AND DISCLOSURE FORM

1. Name, address and telephone number of lobbyist(s)/lobbying organization. The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

LONG ISLAND BOARD OF REACTORS
300 SUNRISE HWY
WEST BABYLON, NY 11704
(631) 661-4800

2. List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

NYS - JCOPE
NYC - OFFICE OF THE CITY CLERK (LOBBYING BUREAU)
NASSAU COUNTY, NYS
SUFFOLK COUNTY, NYS

3. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

LONG ISLAND BOARD OF REALTORS

300 SUNRISE HWY

W. BABYLON, NY 11704

(631) 661-4800

RANDY KAPLAN

DOREEN SPANUOLO

CATHLEEN QUINN NOLAN

4. Describe lobbying activity conducted, or to be conducted, in Nassau County, and identify client(s) for each activity listed. See page 4 for a complete description of lobbying activities.

REAL ESTATE RELATED ISSUES

5. The name of persons, organizations or governmental entities before whom the lobbyist expects to lobby:

NYS GOVERNOR + NYS LEGISLATURE, QUEENS BOROUGH
PRESIDENT, NYC COUNCIL, NASSAU + SUFFOLK COUNTY
EXECUTIVES + LEGISLATURES, NASSAU + SUFFOLK COUNTY TOWN
SUPERVISORS + TOWN BOARDS, VILLAGES, CITIES OF
LONG BEACH + GLEN COVE

6. If such lobbyist is retained or employed pursuant to a written agreement of retainer or employment, you must attach a copy of such document; and if agreement of retainer or employment is oral, attach a written statement of the substance thereof. If the written agreement of retainer or employment does not contain a signed authorization from the client by whom you have been authorized to lobby, separately attach such a written authorization from the client.

7. Within the previous year, has the lobbyist/lobbying organization or any of its corporate officers provided campaign contributions pursuant to the New York State Election Law to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator? If yes, to what campaign committee? If none, you must so state:

LIBOR 2018 PRESIDENT CHARLOTTE VAN DER WAAG'S

HUSBAND BOB VAN DER WAAG MADE THE FOLLOWING PERSONAL CAMPAIGN CONTRIBUTIONS IN 2017: (PERSONAL ACCOUNT NOT A JOINT ACCOUNT)

- CITIZENS FOR NICOLELLO - \$500-3/17; \$400-10/17
- MAUREEN O'CONNELL FOR COUNTY CLERK \$500-1/17; \$400-9/17
- MARTINS FOR NASSAU \$125 - 7/27

I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees listed above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Dated: 1/9/18

Signed:



Print Name:

Randy Kaplan

Title:

VP of Govt Affairs +

CHIEF LOBBYIST

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

The term "lobbying" or "lobbying activities" does not include: Persons engaged in drafting legislation, rules, regulations or rates; persons advising clients and rendering opinions on proposed legislation, rules, regulations or rates, where such professional services are not otherwise connected with legislative or executive action on such legislation or administrative action on such rules, regulations or rates; newspapers and other periodicals and radio and television stations and owners and employees thereof, provided that their activities in connection with proposed legislation, rules, regulations or rates are limited to the publication or broadcast of news items, editorials or other comment, or paid advertisements; persons who participate as witnesses, attorneys or other representatives in public rule-making or rate-making proceedings of a County agency, with respect to all participation by such persons which is part of the public record thereof and all preparation by such persons for such participation; persons who attempt to influence a County agency in an adjudicatory proceeding, as defined by § 102 of the New York State Administrative Procedure Act.

NY STATE CLIENT SEMI-ANNUAL REPORT

Marking Instructions: Please type or use blue or black ink pen.
Completely fill in one circle.
Print legible numbers and block letters, no script.

COMPLETE ALL SECTIONS
before submitting or form will be returned.

I Reporting Information

Year: 2017
Fill in circle if amendment
Report Period: January/June July/December
Type of Lobbying: Nonprocurement Procurement Both
Client Filing Fee Check Number:

FOR OFFICE USE ONLY

II Client Information

Name: LONG ISLAND BOARD OF REALTORS
Permanent Business Address: 300 SUNRISE Hwy
City: W. BABYLON State: NY ZIP code: 11704
Business Phone: (631) 661-4800 Fax Number: (631) 661-5202
Third Party Beneficiary (see instructions):

III Lobbyist(s) Information & Compensation (Current Period Only)

Any individual or organization that has lobbied on behalf of the client must be reported below, regardless of whether the threshold was exceeded by that individual or organization.

A	Type of Lobbyist: <input type="radio"/> Retained <input checked="" type="radio"/> Employed <input type="radio"/> Designated
	Level of Gov't: <input type="radio"/> State Lobbying <input type="radio"/> Local Lobbying <input checked="" type="radio"/> Both
	Name: RANDY KAPLAN Phone Number: (631) 661-4800
	Address: 300 SUNRISE Hwy
	City: W. BABYLON State: NY ZIP code: 11704
	Compensation for current period: \$ 15,000 .00
B	Type of Lobbyist: <input type="radio"/> Retained <input checked="" type="radio"/> Employed <input type="radio"/> Designated
	Level of Gov't: <input type="radio"/> State Lobbying <input checked="" type="radio"/> Local Lobbying <input type="radio"/> Both
	Name: TIMOTHY LACHAPPELLE Phone Number: (631) 661-4800
	Address: 300 SUNRISE Hwy
	City: W. BABYLON State: NY ZIP code: 11704
	Compensation for current period: \$ 15,000 .00
C	Type of Lobbyist: <input type="radio"/> Retained <input checked="" type="radio"/> Employed <input type="radio"/> Designated
	Level of Gov't: <input type="radio"/> State Lobbying <input type="radio"/> Local Lobbying <input checked="" type="radio"/> Both
	Name: CATHLEEN QUINN NOLAN Phone Number: (631) 661-4800
	Address: 300 SUNRISE Hwy
	City: W. BABYLON State: NY ZIP code: 11704
	Compensation for current period: \$ 15,000 .00
<input checked="" type="radio"/> Continued on attached pages	
D	TOTAL COMPENSATION of ALL lobbyists for current period.....(A+B+C+addendum sheets): \$ 60,000 .00

Designated Addendum sheet for sections III and IV.

Please use the following addendum pages as continuation for the specified sections. If additional space is needed, please make a copy of this sheet.

III Lobbyist(s) Information & Compensation (Current Period Only)

Any individual or organization that has lobbied on behalf of the client must be reported below, regardless of whether the threshold was exceeded by that individual or organization.

Type of Lobbyist:	<input type="radio"/> Retained	<input checked="" type="radio"/> Employed	<input type="radio"/> Designated
Level of Gov't:	<input type="radio"/> State Lobbying	<input type="radio"/> Local Lobbying	<input checked="" type="radio"/> Both
Name:	DOREEN SPAGNUOLO		Phone Number: (631) 661-4800
Address:	300 SUNRISE HWY		
City:	W. BABYLON	State:	NY
		ZIP code:	11704
Compensation for current period:	\$ 15,000 .00		
Type of Lobbyist:	<input type="radio"/> Retained	<input type="radio"/> Employed	<input type="radio"/> Designated
Level of Gov't:	<input type="radio"/> State Lobbying	<input type="radio"/> Local Lobbying	<input type="radio"/> Both
Name:			Phone Number:
Address:			
City:		State:	
		ZIP code:	
Compensation for current period:	\$.00		
Type of Lobbyist:	<input type="radio"/> Retained	<input type="radio"/> Employed	<input type="radio"/> Designated
Level of Gov't:	<input type="radio"/> State Lobbying	<input type="radio"/> Local Lobbying	<input type="radio"/> Both
Name:			Phone Number:
Address:			
City:		State:	
		ZIP code:	
Compensation for current period:	\$.00		

IV Other Expenses (Current Semi-Annual Period Only)

PAID TO:	DATE: / /	<input type="radio"/> Ad	<input type="radio"/> Social Event
PURPOSE:	AMOUNT: \$.00	<input type="radio"/> *Addendum attached	
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:	DATE: / /	<input type="radio"/> Ad	<input type="radio"/> Social Event
PURPOSE:	AMOUNT: \$.00	<input type="radio"/> *Addendum attached	
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:	DATE: / /	<input type="radio"/> Ad	<input type="radio"/> Social Event
PURPOSE:	AMOUNT: \$.00	<input type="radio"/> *Addendum attached	
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:	DATE: / /	<input type="radio"/> Ad	<input type="radio"/> Social Event
PURPOSE:	AMOUNT: \$.00	<input type="radio"/> *Addendum attached	
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			

IV Other Expenses (Current Semi-Annual Period Only)

A	Report in the aggregate all expenses less than or equal to \$75:	\$.00
B	Report in the aggregate all expenses for salaries of non-lobbying employees:	\$.00
C Itemize each expense exceeding \$75:			
PAID TO:		DATE: / /	<input type="radio"/> Ad <input type="radio"/> Social Event
PURPOSE:		AMOUNT: \$.00 <input type="radio"/> *Addendum attached
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:		DATE: / /	<input type="radio"/> Ad <input type="radio"/> Social Event
PURPOSE:		AMOUNT: \$.00 <input type="radio"/> *Addendum attached
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:		DATE: / /	<input type="radio"/> Ad <input type="radio"/> Social Event
PURPOSE:		AMOUNT: \$.00 <input type="radio"/> *Addendum attached
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:		DATE: / /	<input type="radio"/> Ad <input type="radio"/> Social Event
PURPOSE:		AMOUNT: \$.00 <input type="radio"/> *Addendum attached
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:		DATE: / /	<input type="radio"/> Ad <input type="radio"/> Social Event
PURPOSE:		AMOUNT: \$.00 <input type="radio"/> *Addendum attached
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
PAID TO:		DATE: / /	<input type="radio"/> Ad <input type="radio"/> Social Event
PURPOSE:		AMOUNT: \$.00 <input type="radio"/> *Addendum attached
<input type="radio"/> PROCUREMENT <input type="radio"/> NONPROCUREMENT			
<input type="radio"/> Continued on attached pages			
* If any expense listed above exceeds \$75 for an individual, you must attach the addendum page listing the expense, dollar amount attributable to the individual and the name, title and employer of the individual.			
D	Total expenses for current period:	\$.00 (if applicable, include all expenses from attached pages in total)

V Source of Funding Disclosure

Please select one of the following options:

- Reporting is required. (Please use the Microsoft Excel Source of Funding spreadsheet template found on the JCOPE website at "Lobbying Forms and Instructions" → "PDF Registration and Reporting")
- Exemption pending or previously approved
- Reporting is not required - under spending threshold
- Reporting is not required - no applicable contributions
- Reporting is not required - filer is exempt as 501(c)(3) or governmental organization

VI Subjects lobbied:
REAL ESTATE RELATED

Continued on attached pages

VII Person, State Agency, Municipality or Legislative Body lobbied:
NYS GOVERNOR, NYS LEGISLATURE, NYC COUNCIL, QUEENSBOROUGH TOWNSHIP, NASSAU + SUFFOLK COUNTY LEGISLATION + COUNTY EXECUTIVES, NASSAU + SUFFOLK COUNTY TOWNS (SUPS + COOPERS) VILLAGES, CITIES OF LONG BEACH +

Continued on attached pages

OLEN COUE

VIII Bill, Rule, Regulation, Rate Number or brief description relative to the introduction or intended introduction of legislation or a resolution on which you lobbied:
STATE LEVEL + NYC CO-OP DISCLOSURE TRANSPARENCY, MORTGAGE INTEREST DEDUCTION, MORTGAGE DEBT RELIEF CEASE + RESIST, NATL FLOOD INSURANCE, 1ST TIME HOME BUYERS SAVINGS ACCT, COUNTY MORTGAGE RECORDING FEES

Continued on attached pages

MANSSION TAX

IX Title and Identifying Numbers of procurement contracts/documents lobbied:

Continued on attached pages

X Number or Subject Matter of Executive Order of Governor/Municipality lobbied:

Continued on attached pages

XI Subject Matter of and Tribes involved in tribal-state compacts, etc lobbied:

Continued on attached pages

XII Declaration

This Declaration must be signed by the Chief Administrative Officer. (If the Chief Administrative Officer, for any reason, does not sign, he/she must duly designate another person to sign this Declaration.) (See instructions.)

I declare under penalty of perjury that the information contained in this report is true, correct, and complete to the best of my knowledge and belief.

X SIGNATURE:  **DATE:** 1/10/18

PRINT NAME: LAST MOTTOLA **FIRST** JOSEPH

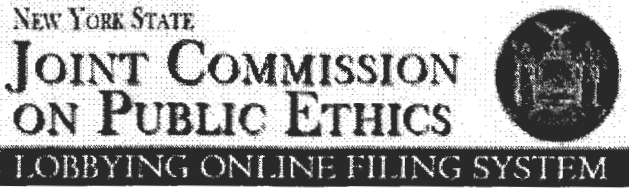
TITLE:
Mark One: Chief Administrative Officer Designee(Attach Letter)

The following MUST be attached to this report at the time of submission:

- You must attach a \$50 dollar filing fee to each semi-annual report. (No fee is required for amendments to the original)
- If applicable, a designation letter if you have marked designee in section XII.
- If applicable, continuation sheets for sections III, IV, VI, VII, VIII, IX, X, and XI.
- If applicable, a completed Source of Funding spreadsheet. (Blank spreadsheet should be downloaded from the JCOPE website at "Lobbying Forms and Instructions" → "PDF Registration and Reporting")

PLEASE NOTE You may be assessed up to \$25 for each day this report is late.

Source ID	Source Name (Entity)	Address	City	State	ZipCode	Phone	Date of Contribution	Amount of Contribution
1	IMF-NY	130 Washington Avenue	Albany	NY	12210	5184630300	10/27/2017	69125
2	National Association of REALTORS	430 N. Michigan Avenue	Chicago	IL	60611	8004746500	11/15/2017	61750
3	Long Island Board of REALTORS	300 Sunrise Highway	West Babylon	NY	11704	6316614800	11/30/2017	28160



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- [Disbursement Report](#)
- [Manage Contracts](#)
- [Help](#)

[Change Password](#) | [Logout](#)

Lobbyist Profile Update Form

- * Form was successfully submitted.
- * Lobbyist Profile Update Form has been approved.
- * Profile changes have been applied to the Lobbyist Profile and all future registration and associated bimonthly filings.

Form Confirmation #: LPU0016104

Principal Lobbyist Information

Lobbyist Name : LONG ISLAND BOARD OF REALTORS, INC.
 (If an individual, use the format last name, first name)

Business Address 1 : RANDY KAPLAN C/O LONG ISLAND BOARD OF REALTORS

Address 2 : 300 SUNRISE HIGHWAY

City/Town : WEST BABYLON

State/Province : NY

Zip Code : 11704

Business Phone : (631) 661-4800

Fax Number : (631) 661-5202

Email Address: RKAPLAN@LIREALTOR.COM

Responsible Person First Name : RANDY L.

Responsible Person Last Name : KAPLAN

Responsible Person Title : DIRECTOR OF GOVERNMENT AFFAIRS

Contact Name : RANDY L. KAPLAN

Additional Lobbyists

List each individual associated with the principal lobbyist, who will be lobbying for the named principal, regardless of whether lobbying is a significant part of their duties. (DO NOT list anyone who has filed or will be filing their own profile and registration.)

First Name	Last Name
RANDY	KAPLAN
CATHLEEN	QUINN NOLAN
DOREEN	SPAGNUOLO



Comments REMOVED TIMOTHY LACHAPELLE
(explain AS ADDITIONAL LOBBYIST - HE
changes IS NO LONGER EMPLOYED HERE.
here):

LONG ISLAND BOARD OF REALTORS, INC.

300 SUNRISE HIGHWAY
WEST BABYLON, NY 11704

citibank
CITIBANK, N.A.

1-8/210

NO.

046034

DATE

1/10/2018

AMOUNT

*****50.00*

PAY

*FIFTY AND XX / 100

NYS Joint Commission on
Public Ethics
540 Broadway
Albany, NY 12207

TWO SIGNATURES REQUIRED OVER \$1,000.00

Judy Gehlich

AUTHORIZED SIGNATURE

00-NYSCOMM

⑈00046034⑈ ⑆021000089⑆ 4997544226⑈

Security features. Details on back.



LONG ISLAND BOARD OF REALTORS, INC.

Date Invoice No. Comment

Invoice Amt 46034

1/10/2018 JULYDEC2017 Semi Annual Report July-Dec 2017

50.00

Check: 046034 1/10/2018 NYS Joint Commission on 50.00



**LONG ISLAND
BOARD OF REALTORS®**

The Voice For Real Estate Since 1910
300 Sunrise Highway, West Babylon, NY 11704
(631) 661-4800

JOSEPH E. MOTTOLA
Chief Executive Officer

LIRealtor.com

2018 OFFICERS

CHARLOTTE VANDERWAAG
President

DIANNE SCALZA
President Elect

MATTHEW ARNOLD
Vice President, Suffolk

SUSAN HELSINGER
Vice President, Nassau

ROB CHOUDHURY
Vice President, Queens

ANNMARIE PALLISTER
Vice President, East End Liaison

NANCY MOSCA
Treasurer

MELISSA GOMEZ
Secretary

January 3, 2018

The City of New York
Office of the City Clerk
Lobbying Bureau
141 Worth Street
New York, NY 10013

Dear City Clerk:

Please note that Randy Kaplan, Doreen Spagnuolo, and Cathleen Quinn will be lobbying on behalf of our organization for the 2018 calendar year.

Each of these individuals will indeed exceed the \$2,000 threshold for reportable lobbying expenses.

Sincerely,

Joseph E. Mottola
Chief Executive Officer

Randy Kaplan

From: eLobbyistApplication@doitt.nyc.gov
Sent: Monday, January 08, 2018 9:24 AM
To: Joseph Mottola; Randy Kaplan; Timothy Lachapelle
Cc: lobbyist@cityclerk.nyc.gov
Subject: e-Lobbyist LOBBYIST STATEMENT OF REGISTRATION DEADLINE FOR Long Island Board of Realtors, Inc - 01/30/2018

Please be advised that a Statement of Registration was certified by Joseph Mottola of Long Island Board of Realtors, Inc on 01/08/2018 for Long Island Board of Realtors, Inc with hash number : F126F9A9D6DEA337DB0CAD47B686A6B808BD81071A35BF7A588328F5541863B. The Statement of Registration, however, will not be deemed "complete" until the authorization/retainer letter (if applicable) and registration fee are received by the Office of the City Clerk. The registration fee is **\$150.00**. Please send the aforementioned items **with a copy of this email**to:

Lobbying Bureau
Office of the City Clerk - City Of New York
141 Worth Street,
New York, NY 10013

If the authorization/retainer letter and registration fee are not received (delivered) by two weeks from the date the registration was filed, you may be subject to penalties.

For further information, please contact the Lobbying Bureau at lobbyist_helpdesk@cityclerk.nyc.gov.

A 'hash' number is a unique sequence of characters and numbers that serves as an electronic fingerprint for your Statement of Registration at the time it was certified.

If you need further assistance, contact the Office of the City Clerk at lobbyist_helpdesk@cityclerk.nyc.gov or (212) 669-8171.

This is an automatically generated email. DO NOT REPLY TO THIS EMAIL.

LONG ISLAND BOARD OF REALTORS, INC.

300 SUNRISE HIGHWAY
WEST BABYLON, NY 11704

citibank
CITIBANK, N.A.

1-8/210

NO. 46032
046032

DATE

1/10/2018

AMOUNT

*****150.00*

PAY *ONE HUNDRED FIFTY AND XX / 100

Office of the City Clerk
c/o The Lobbying Bureau
141 Worth Street
New York, NY 10013

TWO SIGNATURES REQUIRED OVER \$1,000.00

Judy Gerlach

AUTHORIZED SIGNATURE

00-CITYCLE

⑈00046032⑈ ⑆021000089⑆ 4997544226⑈

Security features. Details on back.



LONG ISLAND BOARD OF REALTORS, INC.

Date Invoice No. Comment

Invoice Amt 46032

1/10/2018 2018REGISTR 2018 Registration Fee NYC Lobbying Comm

150.00

Check: 046032 1/10/2018 Office of the City Clerk

150.00