



County of Nassau

Lobbyist Annual Report

For the reporting year 2015

1. Name, address and telephone number of lobbyist(s)/lobbying organization as it appears on Lobbyist Registration and Disclosure Form:

Executive Strategies, LLC  
1050 Franklin Avenue  
Garden City, New York 11501  
516-248-7000

2. Name, address and telephone number of client(s) by whom, or on whose behalf, the lobbyist is retained, employed or designated:

Vision Risk Services, LLC; 300 Commack Road, Commack, N.Y. 11725;  
631-499-4000  
AVournou Construction Management Group; 6500 Jericho Tpke., Suite 2E, Syosset,  
N.Y. 11791; 516-513-1262  
New York Ready Mix, Inc./R&R Developers, Inc.; 115 Rushmore Street, Westbury,  
N.Y. 11590; 516-333-7422  
Merrill S. Zorn; 4321 Hempstead Tpke., Bethpage, N.Y. 11714; 516-731-5500  
Rockville Anesthesia Group, LLP; 55 Maple Avenue, Suite 106; Rockville Centre, N.Y.  
11570; 516-764-4875

3. A description of the subject or subjects on which each lobbyist retained, employed or designated by such client has lobbied:

Vision Risk Services, LLC - client's services  
 AVournou Construction Management Group - client's services  
 New York Ready Mix, Inc./R&R Land Developers, Inc. - assisting legal counsel in defense of claims vs client  
 Merrill S. Zorn - assisted client to achieve compliance with Nassau County Fire Code  
 Rockville Anesthesia Group, LLP - client's services

4. Names of the persons and agencies before which such lobbyist has lobbied:

Nassau County Comptroller's Office, Anthony Genova - Sr. Asset Manager; Nassau County Executive's Office, Brian Nevin - Communications Director/Sr. Policy Advisor, Nassau County Executive Ed Mangano, Deputy County Executive Rob Walker; Nassau County Fire Marshal's Office, Fire Marshal Scott Tusa; Nassau University Medical Center/Nassau Health Care Corporation, CEO Victor Politi, M.D.; Nassau County Attorney's Office, Nassau County Attorney, Carnell Foskey, Jane Houdek, Deputy Nassau County Attorney, Dan Grippo, Nassau County Attorney's Office, Lisa LoCurto, Chief Deputy County Attorney; Nassau County Department of Public Works, Commissioner of Public Works, Shila Shah, Kenneth Arnold, Nassau County Department of Public Works

5. List below amounts for any compensation paid or owed to the lobbyist during the prior year for the purposes of lobbying. Such amounts shall be detailed as to amount, to whom paid and for what purpose.

Amount	Details
\$66,000.00	Vision Risk Services, LLC - counsel, advice and lobbying services
\$18,000.00	AVournou Construction Management Group - counsel, advice and lobbying services
\$25,000.00	New York Ready Mix, Inc./R&R Land Developers, Inc. - counsel, advice and lobbying services
\$60,000.00	Merrill S. Zorn - counsel, advice and lobbying services
\$34,200.00	Rockville Anesthesia Group, LLP - counsel, advice and lobbying services

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6. List below the cumulative total amounts earned for lobbying throughout the year:  
\$203,200.00 January 1, 2015 - December 31, 2015

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7. List below the expenses incurred or expensed by lobbyist for the purpose of lobbying:

Amount	Details
\$-0-	No expenses
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8. List below the cumulative total amounts expended for lobbying throughout the year:

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I understand that copies of this form will be sent to the Nassau County Department of Information Technology ("IT") to be posted on the County's website.

I also understand that upon termination of retainer, employment or designation I must give written notice to the County Attorney within thirty (30) days of termination.

VERIFICATION: I certify that all statements made on this statement are true, correct and complete to the best of my knowledge and belief and I understand that the willful making of any false statement of material fact herein will subject me to the provisions of law relevant to the making and filing of false instruments and will render such statement null and void.

Dated: 1/29/16

Signed: Thomas S. Giulotta

Print Name: THOMAS S. GIULOTTA

Title: CEO

STATE OF NEW YORK )  
                                  ) SS:  
COUNTY OF NASSAU )

Sworn to before me this 29

Day of January, 2016.

Lisa Carpinone  
NOTARY PUBLIC

**LISA CARPINONE**  
Notary Public, State of New York  
No. 10CA6159354  
Qualified in Nassau County  
Commission Expires January 16, 2019